#### June 2016



### Alabama FSA Newsletter

## Alabama Farm Service Agency

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### **State Executive Director:** Daniel Robinson

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Jackie McCloud,
Administrative Officer
William Henderson,
Production
Adjustment/Compliance
Shnequie BowmanGreene,
Conservation/Price
Support
Anthony McCarty, Farm
Loan

To find contact information for your local office go to www.fsa.usda.gov/al

### **Farm Foundations for Veterans**

The Farm Service Agency (FSA) in partnership with the National Center of Appropriate Technology (NCAT) will host four, 2.5-day seminars titled, "Farm Foundations for Veterans" in Alabama. The seminars are free and open to active duty military members, veterans and spouses with less than 10 years of experience in agriculture. The program will consist of 1.5 days of in-class information on how to get started in farming, how to qualify for government programs that reward land stewardship and conservation efforts, how to pursue profitable niche markets, business plan development and organic certification. It will also include pest management, livestock production, risk management and estate planning. USDA agencies including FSA, Rural Development (RD) and the Natural Resources Conservation Service (NRCS) will present program information the first day of the course. A full day will be devoted to farm visits for hands-on experience at production farms, including a livestock operation (goats and/or cattle) and a fruit/vegetable farm.

The location and date of these seminars are as follows: Tuscaloosa, Alabama: July 26 - 28, 2016

Active duty military members, veterans and their spouses who are interested in registering for a seminar or who need additional information can contact Cassondra Searight, Public Affairs Specialist at <a href="mailto:cassondra.searight@al.usda.gov">cassondra.searight@al.usda.gov</a> or by telephone at 334-279-3502.

Persons with disabilities who require accommodations to attend or participate in these events should contact Cassondra Searight at 334-279-3502 or Federal Relay Service at 1-800-877-8339.

# USDA's Building Blocks for Climate Smart Agriculture & Forestry

The U.S. Department of Agriculture announced a comprehensive and detailed approach to support farmers, ranchers, and forest land owners in their response to address the causes of climate change in April 2015. The framework consists of 10 building blocks that span a range of technologies and practices to reduce greenhouse gas emissions, increase carbon storage, and generate clean renewable energy through mitigation.

USDA's strategy focuses on climate-smart practices designed for working production systems that provide multiple economic and environmental benefits in addition to supporting resilience to extreme weather, reduced emissions and increased carbon storage.

Through this comprehensive set of voluntary programs and initiatives spanning its programs, USDA expects to reduce net emissions and enhance carbon sequestration by over **120 million metric tons** of CO2 equivalent (MMTCO2e) per year – about 2% of economy-wide net greenhouse emissions – by 2025. That's the equivalent of taking **25 million cars** off the road, or offsetting the emissions produced by powering nearly **11 million homes** last year.

For more information on the Building Blocks for Climate Smart Agriculture and Forestry click the following link: <a href="http://www.usda.gov/documents/climate-smart-fact-sheet.pdf">http://www.usda.gov/documents/climate-smart-fact-sheet.pdf</a>. For additional information on ways to consider greenhouse gases when managing land, refer to the USDA Climate Hub webpage: <a href="http://www.climatehubs.oce.usda.gov/">http://www.climatehubs.oce.usda.gov/</a>.

# **USDA Provides Targeted Assistance to Cotton Producers to Share in the Cost of Ginning**

One-time Payments to Begin in July to Assist with 2016 Ginning Season

The U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) will provide an estimated \$300 million in cost-share assistance payments to cotton producers through the new Cotton Ginning Cost-Share program, in order to expand and maintain the domestic marketing of cotton.

The Cotton Ginning Cost Share program will offer meaningful, timely and targeted assistance to cotton growers to help with their anticipated ginning costs and to facilitate marketing. The program will provide, on average, approximately 60 percent more assistance per farm and per producer than the 2014 program that provided cotton transition assistance.

Through the Cotton Ginning Cost-Share program, eligible producers can receive a one-time cost share payment, which is based on a producer's 2015 cotton acres reported to FSA, multiplied by 40 percent of the average ginning cost for each production region. With the pressing need to provide assistance ahead of the 2016 ginning season this fall, USDA will ensure the application process is straight-forward and efficient. The program estimates the costs based on planting of cotton in 2015, and therefore the local FSA offices already have this information for the vast majority of eligible producers and the applications will be pre-populated with existing data. Sign-up for the program will begin June 20 and run through Aug. 5, 2016 at the producer's local FSA office. Payments will be processed as applications are received, and are expected to begin in July.

Since 2011, cotton fiber markets have experienced dramatic changes. As a result of low cotton

prices and global oversupply, cotton producers are facing economic uncertainty that has led to many producers having lost equity and having been forced to liquidate equipment and land to satisfy loans. The ginning of cotton is necessary prior to marketing the lint for fiber, or the seed for oil or feed. While the Cotton Ginning Cost-Share program makes payments to cotton producers for cotton ginning costs, the benefits of the program will be felt by the broader marketing chain associated with cotton and cottonseed, including cotton gins, cooperatives, marketers and cottonseed crushers and the rural communities that depend on them.

The program has the same eligibility requirements as were used for the 2014 Cotton Transition Assistance Program, including a \$40,000 per producer payment limit, requirement to be actively engaged in farming, meet conservation compliance and a \$900,000 adjusted gross income limit.

To learn more about the Cotton Ginning Cost-Share program, visit <a href="www.fsa.usda.gov/cgcs">www.fsa.usda.gov/cgcs</a> or contact a local FSA county office. To find your local FSA county office, visit <a href="https://offices.usda.gov">https://offices.usda.gov</a>.

### **FSA Unveils Monthly Webinar Series**

The FSA Outreach and Education Division will host a series of webinars each month to inform producers about FSA programs and initiatives. To register for any of the below listed webinars, visit www.fsa.usda.gov/outreach and click on "Outreach Webinars."

#### June 7 @ 2 p.m. EDT

### Cooperative Agreements Regarding Outreach and Education, Technical Assistance and Financial Education for FSA Programs, Functions and Activities

FSA will review proposals submitted by non-profit organizations and institutions of higher education in the second round of proposals for FSA cooperative agreements July 11, 2016. Join the webinar to learn about proposal types, eligible expenses and FSA programs the agreements support.

#### July 19 @ 2 p.m. EDT

#### **Understanding Receipt for Service**

To ensure that all USDA customers and potential customers are being served properly in local offices, the 2014 Farm Bill requires that a receipt be provided. Learn more about Receipt for Service, how it affects you and what you can expect when you visit a local Farm Service Agency county office.

#### Aug. 9 @ 2 p.m. EDT

#### Need Commodity Storage? The Farm Storage Facility Loan (FSFL) Can Help

The Farm Storage Facility Loan Program provides low-interest financing so producers can build or upgrade permanent or portable facilities to store commodities. Learn how this program may be able to help your operation.

Persons with disabilities who require accommodations to attend or participate in these webinars should contact Tanya Brown at 202-690-1700 or Federal Relay Service at 1-800-877-8339 at least three business days prior to the webinar.

The webinars will be recorded for future viewing and can be accessed on www.fsa.usda.gov/outreach.

#### Farmers to Receive Documentation of USDA Services

Farm Service Agency (FSA) reminds agricultural producers that FSA provides a receipt to customers who request or receive assistance or information on FSA programs.

The 2014 Farm Bill requires a customer receipt to be issued for any agricultural program assistance requested from FSA, the National Resources Conservation Service (NRCS) and Rural Development (RD). Receipts include the date, summary of the visit and any agricultural information, program and/or loan assistance provided to an individual or entity. Electronic receipts for acreage reports will begin on August 1, 2016.

A service is any information, program or loan assistance provided whether through a visit, email, fax or letter.

## Producers are Encouraged to Report Prevented Planting and Failed Acres

USDA Farm Service Agency (FSA) reminds producers to report prevented planting and failed acres in order to establish or retain FSA program eligibility for some programs.

Producers should report crop acreage they intended to plant, but due to natural disaster, were prevented from planting. Prevented planting acreage must be reported on form CCC-576, Notice of Loss, no later than 15 calendar days after the final planting date as established by FSA and Risk Management Agency (RMA).

Contact your local FSA office for a list of final planting dates by crop.

If a producer is unable to report the prevented planting acreage within the 15 calendar days following the final planting date, a late-filed report can be submitted. Late-filed reports will only be accepted if FSA conducts a farm visit to assess the eligible disaster condition that prevented the crop from being planted. A measurement service fee will be charged.

Additionally, producers with failed acres should also use form CCC-576, Notice of Loss, to report failed acres.

Producers of hand-harvested crops must notify FSA of damage or loss through the administrative County Office within 72 hours of the date of damage or loss first becomes apparent. This notification can be provided by filing a CCC-576, email, fax or phone. Producers who notify the County Office by any method other than by filing the CCC-576 are still required to file a CCC-576, Notice of Loss, within the required 15 calendar days.

For losses on crops covered by the Non-Insured Crop Disaster Assistance Program (NAP), producers must file a Notice of Loss within 15 days of the occurrence of the disaster or when losses become apparent. Producers must timely file a Notice of Loss for failed acres on all crops including grasses.

### **USDA Extends Deadline for Recording Farm Structure**

Gives Non-Family Farming Operations More Time to Restructure in Response to 'Actively Engaged' Farm Management Rule

USDA announced a one-time, 30-day extension to the June 1 deadline for recording farm organization structures related to Actively Engaged in Farming determinations. This date is used to determine the level of interest an individual holds in a legal entity for the applicable program year. Farming operations will now have until July 1 to complete their restructuring or finalize any operational change. The U.S. Department of Agriculture (USDA) issued the extension in response to farmers and ranchers who requested more time to comply, and to assure that everyone has enough time to provide their information under the new rules.

The 2014 Farm Bill provided the Secretary with the direction and authority to amend the Actively Engaged in Farming rules related to management. The final rule established limits on the number of individuals who can qualify as actively engaged using only management. Only one payment limit for management is allowed under the rule, with the ability to request up to two additional qualifying managers operations for large and complex operations.

The rule does not apply to farming operations comprised entirely of family members. The rule also does not change the existing regulations related to contributions of land, capital, equipment or labor, or the existing regulations related to landowners with a risk in the crop or to spouses. Producers that planted fall crops have until the 2017 crop year to comply with the new rules. The payment limit associated with Farm Service Agency farm payments is generally limited annually to \$125,000 per individual or entity.

# **USDA Unveils New Improvement to Streamline Crop Reporting**

Update Lets Farmers and Ranchers Report Common Acreage Information Once

Farmers and ranchers filing crop acreage reports with the Farm Service Agency (FSA) and participating insurance providers approved by the Risk Management Agency (RMA) now can provide the common information from their acreage reports at one office and the information will be electronically shared with the other location.

This new process is part of the USDA Acreage Crop Reporting Streamlining Initiative (ACRSI). This interagency collaboration also includes participating private crop insurance agents and insurance companies, all working to streamline the information collected from farmers and ranchers who participate in USDA programs.

Once filing at one location, data that's important to both FSA and RMA will be securely and electronically shared with the other location avoiding redundant and duplicative reporting, as well as saving farmers and ranchers time.

Since 2009, USDA has been working to streamline the crop reporting process for agricultural producers, who have expressed concerns with providing the same basic common information for multiple locations. In 2013, USDA consolidated the deadlines to 15 dates for submitting these reports, down from the previous 54 dates at RMA and 17 dates for FSA. USDA representatives believe farmers and ranchers will experience a notable improvement in the coming weeks as they approach the peak season for crop reporting later this summer.

More than 93 percent of all annual reported acres to FSA and RMA now are eligible for the common data reporting, and USDA is exploring adding more crops. Producers must still visit both locations to validate and sign acreage reports, complete maps or provide program-specific information. The common data from the first-filed acreage report will now be available to pre-populate and accelerate completion of the second report. Plans are underway at USDA to continue building upon the framework with additional efficiencies at a future date.

Farmers and ranchers are also reminded that they can now access their FSA farm information from the convenience of their home computer. Producers can see field boundaries, images of the farm, conservation status, operator and owner information and much more.

The new customer self-service portal, known as **FSA**Farm+, gives farmers and ranchers online access to securely view, print or export their personal farm data. To enroll in the online service, producers are encouraged to contact their local FSA office for details. To find a local FSA office in your area, visit <a href="http://offices.usda.gov">http://offices.usda.gov</a>.

# **USDA Offers Targeted Farm Loan Funding for Underserved Groups and Beginning Farmers**

The USDA Farm Service Agency (FSA) reminds producers that FSA offers targeted farm ownership and farm operating loans to assist underserved applicants as well as beginning farmers and ranchers.

USDA defines underserved applicants as a group whose members have been subjected to racial, ethnic, or gender prejudice because of their identity as members of the group without regard to their individual qualities. For farm loan program purposes, targeted underserved groups are women, African Americans, American Indians and Alaskan Natives, Hispanics and Asians and Pacific Islanders.

Underserved or beginning farmers and ranchers who cannot obtain commercial credit from a bank can apply for either FSA direct loans or guaranteed loans. Direct loans are made to applicants by FSA. Guaranteed loans are made by lending institutions who arrange for FSA to guarantee the loan. FSA can guarantee up to 95 percent of the loss of principal and interest on a loan. The FSA guarantee allows lenders to make agricultural credit available to producers who do not meet the lender's normal underwriting criteria.

The direct and guaranteed loan program provides for two types of loans: farm ownership loans and farm operating loans. In addition to customary farm operating and ownership loans, FSA now offers Microloans through the direct loan program. The focus of Microloans is on the financing needs of small, beginning farmer, niche and non-traditional farm operations. Microloans are available for both ownership and operating finance needs. To learn more about microloans, visit <a href="https://www.fsa.usda.gov/microloans">www.fsa.usda.gov/microloans</a>.

To qualify as a beginning producer, the individual or entity must meet the eligibility requirements outlined for direct or guaranteed loans. Additionally, individuals and all entity members must have operated a farm for less than 10 years. Applicants must materially or substantially participate in the operation.

For more information on FSA's farm loan programs and targeted underserved and beginning farmer guidelines, visit <a href="https://www.fsa.usda.gov/farmloans">www.fsa.usda.gov/farmloans</a>.

## USDA Expands Microloans to Help Farmers Purchase Farmland and Improve Property

Producers, Including Beginning and Underserved Farmers, Have a New Option to Gain Access to Land

The U.S. Department of Agriculture (USDA) is offering farm ownership microloans, creating a new financing avenue for farmers to buy and improve property. These microloans are especially helpful to beginning or underserved farmers, U.S. veterans looking for a career in farming, and those who have small and mid-sized farming operations.

The microloan program has been hugely successful providing more than 16,800 low-interest loans, totaling over \$373 million to producers across the country. Microloans have helped farmers and ranchers with operating costs, such as feed, fertilizer, tools, fencing, equipment, and living expenses since 2013. Seventy percent of loans have gone to new farmers.

Now, microloans will be available to also help with farm land and building purchases, and soil and water conservation improvements. FSA designed the expanded program to simplify the application process, expand eligibility requirements and expedite smaller real estate loans to help farmers strengthen their operations. Microloans provide up to \$50,000 to qualified producers, and can be issued to the applicant directly from the USDA Farm Service Agency (FSA).

This microloan announcement is another USDA resource for America's farmers and ranchers to utilize, especially as <a href="new and beginning farmers and ranchers">new and beginning farmers and ranchers</a> look for the assistance they need to get started. To learn more about the FSA microloan program visit <a href="www.fsa.usda.gov/microloans">www.fsa.usda.gov/microloans</a>, or contact your local FSA office. To find your nearest office location, please visit <a href="http://offices.usda.gov">http://offices.usda.gov</a>.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).