

News & Updates from the Iowa Farm Service Agency - June 29, 2023

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### From the Desk of Matt Russell, State Executive Director

We're in the final stretch for this year's Crop Reporting. Iowa farmers have until July 17 to get into our county offices and report what crops we've planted. Offices are busy scheduling appointments, and working with farmers who walk-in, to do this important part of participating in USDA programs.

During this busy time, I want to elevate our county office team members who do whatever it takes to help farmers like me sign up for all of the programs we're eligible to participate in. As a member of the Biden-Harris Administration, I'm also grateful we're looking at ways to better support our existing staff and being creative in recruiting new agricultural leaders into our county offices. We still have work to do, and I'm proud to say we're leaning into those challenges.

I invite my fellow farmers to join me in thanking our county office staff for the work they do all year-round, but especially at this busy time of helping farmers report the crops they've planted, work through the maps of their farms, and make sure they've got what they need on record in the county office. We are also finishing up sign up for PARP and ERP-2 on July 14. Many of our counties are starting to qualify for LFP and emergency grazing on eligible CRP acres. As a reminder, there is no emergency haying until after the end of the primary nesting season on August 2. Please continue to make phone calls and set appointments to help our staff finish up their important work during this busy season in our county offices.

It is indeed a very busy time in our county offices. As a farmer, I'm grateful for the amazing work lowa FSA staff members are doing to make sure farmers like me have the opportunity to participate in important programs that help lowa farms and ranches succeed. As the State Executive Director, I'm honored to lead an amazing team ready to serve lowa farmers, rural communities, and our entire agricultural industry. And I'm excited that we are able to recruit and hire new staff as we need them around the state.

Matt



# Farm Service Agency Now Accepting Nominations for Farmers and Ranchers to Serve on Local County Committees

The U.S. Department of Agriculture (USDA) is now accepting nominations for county committee members for elections that will occur later this year. Additionally, USDA's Farm Service Agency (FSA) is unveiling a new GIS tool to make it easier for producers to participate in the nomination and election processes for county committee members, who make important decisions on how federal farm programs are administered locally.

All nomination forms for the 2023 election must be postmarked or received in the local FSA office by Aug. 1, 2023.

Elections will occur in certain Local Administrative Areas (LAA) for members. LAAs are elective areas for FSA committees in a single county or multi-county jurisdiction and they may include LAAs that are focused on an urban or suburban area.

Customers can locate their LAA through a new GIS locator tool available at fsa.usda.gov/elections.

Agricultural producers may be nominated for candidacy for the county committee if they:

Participate or cooperate in a USDA program; and

Reside in the LAA that is up for election this year.

A cooperating producer is someone who has provided information about their farming or ranching operation to FSA, even if they have not applied or received program benefits. Individuals may nominate themselves or others and qualifying organizations may also nominate candidates. USDA encourages minority producers, women and beginning farmers or ranchers to nominate, vote and hold office.

Nationwide, more than 7,700 dedicated members of the agricultural community serve on FSA county committees. The committees are made up of three to 11 members who serve three-year terms. Committee members are vital to how FSA carries out disaster programs, as well as conservation, commodity and price support programs, county office employment and other agricultural issues.

#### **More Information**

Producers should contact their local FSA office today to register and find out how to get involved in their county's election, including if their LAA is up for election this year. To be considered, a producer must be registered and sign an <u>FSA-669A</u> nomination form. Urban farmers should use an Nomination forms and other information about FSA county committee elections are available at <u>fsa.usda.gov/elections</u>.

Election ballots will be mailed to eligible voters beginning Nov. 6, 2023.

### **USDA Reminds Iowa Producers to File Crop Acreage Reports**

Agricultural producers in Iowa who have not yet completed their <u>crop acreage reports</u> after planting should make an appointment with their U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) service center before the applicable deadline.

An acreage report documents a crop grown on a farm or ranch and its intended uses. Filing an accurate and timely acreage report for all crops and land uses, including failed acreage and prevented planted acreage, can prevent the loss of benefits.

#### How to File a Report

The following acreage reporting dates are applicable in lowa:

#### July 17, 2023 - All crops including perennial forages

#### December 15, 2023 - Fall-seeded small grains

Acreage reporting dates vary by crop and by county. Contact your local FSA office for a list of acreage reporting deadlines by crop.

To file a crop acreage report, producers need to provide:

Crop and crop type or variety.

Intended use of the crop.

Number of acres of the crop.

Map with approximate boundaries for the crop.

Planting date(s).

Planting pattern, when applicable.

Producer shares.

Irrigation practice(s).

Acreage prevented from planting, when applicable.

Other information as required.

#### **Acreage Reporting Details**

The following exceptions apply to acreage reporting dates:

If the crop has not been planted by the acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.

If a producer acquires additional acreage after the acreage reporting date, then the acreage must be reported no later than 30 calendar days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.

If crops are covered by the Noninsured Crop Disaster Assistance Program, acreage reports should be submitted by the applicable state, county, or crop-specific reporting deadline or 15 calendar days before grazing or harvesting of the crop begins.

Producers should also report crop acreage they intended to plant, but due to natural disaster, were unable to because of a natural disaster.

Prevented planting acreage must be reported on form CCC-576, Notice of Loss, no later than 15 calendar days after the final planting date as established by FSA and USDA's Risk Management Agency.

FSA offers continuous certification for perennial forage. This means after perennial forage is reported once and the producer elects continuous certification, the certification remains in effect until a change is made. Check with FSA at the local USDA Service Center for more information on continuous certification.

#### New Option to View, Print and Label Maps on Farmers.gov

Producers with an eAuth account linked to their USDA customer record can now access their FSA farm records, maps and common land units by logging into farmers.gov. A new feature will allow producers to export field boundaries as shapefiles and import and view other shapefiles, such as precision agriculture boundaries. This will allow producers to view, print and label their own maps for acreage reporting purposes.

Producers who have authority to act on behalf of another customer as a grantee via form FSA-211 Power of Attorney, Business Partner Signature Authority, along with other signature types, or as a member of a business can now access information in the farmers.gov portal.

Producers can learn how to use the farmers.gov Farm Records Mapping functionality with this <u>fact sheet</u> and these video tutorials.

#### **More Information**

Producers can make an appointment to report acres by contacting their local USDA Service Center.

# Corrections Made to Emergency Relief Program Policy to More Accurately Reflect 2020 and 2021 Natural Disaster Impacts on Crops Intended for On-Farm Use

The U.S. Department of Agriculture (USDA) is updating the <u>Emergency Relief Program (ERP) Phase Two</u> to provide a method for valuing losses and accessing program benefits to eligible producers of certain crops, including grapes grown and used by the same producer for wine production or forage that is grown, stored and fed to livestock, that do not generate revenue directly from the sale of the crop. These updates ensure that ERP benefits are more reflective of these producers' actual crop losses resulting from 2020 and 2021 natural disaster events. USDA's Farm Service Agency (FSA) will begin accepting ERP Phase Two applications from eligible wine grape and forage producers once this technical correction to ERP is published in the Federal Register and becomes effective, which it anticipates will be on Friday, June 16, 2023. The deadline to submit applications for ERP Phase Two is July 14.

#### **Background**

In January 2023, FSA announced ERP Phase Two, designed to wrap-up and fill remaining gaps in previous natural disaster assistance for 2020 and 2021.

To be eligible for ERP Phase Two, producers must have suffered a decrease in allowable gross revenue in 2020 or 2021 due to necessary expenses related to losses of eligible crops from a qualifying natural disaster event. Assistance is primarily for producers of crops that were not covered by Federal Crop Insurance or the Noninsured Crop Disaster Assistance Program since crops covered by Federal Crop Insurance and NAP were included in the assistance under ERP Phase One administered in 2022.

#### **Determining Crop Value**

Producers of certain crops now have a method for including crop value in their allowable gross revenue for the purpose of determining ERP Phase 2 benefits.

The value of the eligible crop intended for on-farm use will be based on the producer's actual production of the crop and a price for the crop as determined by FSA's Deputy Administrator for Farm Programs based on the best available data for each crop such as published crop price data or the average price obtained by other producers in the area. Acceptable, published sources including but are not limited to Federal Crop Insurance Corporation established prices, FSA established National Crop Table prices and National Agricultural Statistic Service prices.

Revenue and pricing guidelines for expected revenue for wine grapes and on-farm forage is available online for producer reference and convenience when applying for ERP Phase Two.

Wine grape and forage producers who have already submitted their ERP Phase Two applications to FSA have the option of revising the application and updating their allowable gross revenue to include crop value if applicable.

Producers of crops grown for on-farm use other than wine grapes and forage may request consideration to use a crop's value in their allowable gross revenue. Submit requests to <a href="mailto:RA.FSA.DCWA2.ppb@wdc.usda.gov">RA.FSA.DCWA2.ppb@wdc.usda.gov</a>. FSA's Deputy Administrator for Farm Programs will review submitted requests.

#### **Additional Technical Corrections - Conservation Programs**

In addition to emergency relief policy updates, FSA has also established policy corrections for the Emergency Conservation Program (ECP) and the Emergency Forest Restoration Program (EFRP). The policy correction clarifies that federal payments received for the same practice will be considered duplicative assistance for producers who receive ECP and EFRP program payments. The revised program provisions are related to program updates FSA announced in January that give more farmers, ranchers, and tribes the opportunity to apply for and access programs that support recovery following natural disasters (see <u>January 10, 2023 news release</u> for more information).

ECP and EFRP provide financial and technical assistance to restore conservation practices like fencing, damaged farmland or forests following natural disasters.

#### **More Information**

FSA offers an online ERP tool to help producers determine what is considered allowable gross revenue...

Producers should contact their local FSA office to make an appointment to apply for ERP Phase Two. Producers should also keep in mind that July 15 is a major deadline to complete acreage reports for most crops. FSA encourages producers to complete the ERP Phase Two application and acreage report during the same office visit. Applications for the Pandemic Assistance Revenue Program, a revenue-based program for losses resulting from the pandemic, can also be completed.

For more information, view the <u>ERP Phase Two Fact Sheet</u>, <u>PARP Fact Sheet</u>, the <u>ERP Phase Two-PARP Comparison Fact Sheet</u>, <u>ERP Phase Two application video tutorial</u>, <u>PARP application video tutorial</u>, <u>myth-buster blog</u> or contact your local <u>USDA Service Center</u>.

# USDA Invests Approximately \$300 Million in 50 Projects Increasing Land, Capital, and Market Access for Underserved Producers

The U.S. Department of Agriculture (USDA) has announced its selection of 50 projects for potential award, totaling approximately \$300 million. These innovative projects will help improve access to land, capital, and markets for underserved farmers, ranchers, and forest landowners. The Increasing Land, Capital, and Market Access (Increasing Land Access) Program, which is funded by President Biden's Inflation Reduction Act, works to increase access to farm ownership opportunities, improve results for those with heirs' property or fractionated land, increase access to markets and capital that affect the ability to access land, and improve land ownership, land succession and agricultural business planning.

Selectees for potential award in lowa include:

**lowa Valley RC&D** in collaboration with Feed lowa First, will expand land and market access to beginning and underserved farmers at the Johnson County Historic Poor Farm and Equitable Land Access Program located in Eastern lowa. This project will establish The New Century Farm Fellowship Program, a robust farmer training program, connect beginning and underserved farmers to new markets and capital resources, expand land access opportunities and build new partnerships between the lowa Farmer Training Program Community of Practice and USDA.

**Sustainable lowa Land Trust** will work with underrepresented farmers on the edge of viability in the three lowa cities with the largest populations of BIPOC, Latinx, immigrant, refugee, and other underrepresented individuals (Des Moines, Waterloo and Cedar Rapids). This project will help farmers overcome two monumental challenges that they often face when building and sustaining their farms: navigating public and private financial assistance programs and tackling the increasingly high cost of land in lowa.

The tentative selectees include national, regional, and local projects that cover 40 states and territories including Washington D.C., Puerto Rico, and the U.S. Virgin Islands. USDA will work with the selected applicants to finalize the scope and funding levels in the coming months.

See the full list of Increasing Land Access Program selected projects.

#### **Environmental Assessment**

These projects will likely result in the purchase of land, construction of farm infrastructure and other activities that could have potential impacts on environmental resources. USDA has developed a Programmatic Environmental Assessment for the Increasing Land Access Program to evaluate the program's overarching environmental impacts as they relate to the National Environmental Policy Act.

The environmental assessment is available <u>online for public review</u>. USDA is requesting comments on the program's potential impact on the environment. The feedback will be incorporated into the final assessment, as appropriate, prior to a decision.

USDA will consider comments received by Friday, July 14, 2023, at 5 p.m. EDT. Comments received after that date will be considered to the extent possible. Comments may be submitted:

Electronically at: Access@usda.gov

By mail at: Attn: Michael Mannigan, Grants Management Specialist, U.S. Department of Agriculture, Farm Service Agency, Outreach Office, 1400 Independence Ave., S.W., Washington, DC, 20250-0506

For more information, contact Michael Mannigan at <u>Land.Access@usda.gov</u>. Persons with disabilities who require alternative means for communication should contact the USDA Target Center at (202) 720-2600 (voice).

#### **More Information**

The Increasing Land Access Program was <u>originally announced in August 2022</u> as part of a broader investment to help ensure underserved producers have the resources, tools, programs and technical support they need to succeed and is being funded by the Inflation Reduction Act.

The Increasing Land Access Program is part of USDA's commitment to equity across the Department and steps it has taken under Secretary Vilsack's direction to improve equity and access, eliminate barriers to its programs for underserved individuals and communities, and build a workforce more representative of America. Earlier in the year, the <u>USDA Equity Commission</u>, which is comprised of independent members from diverse backgrounds, released its interim recommendations to remove barriers to inclusion and access at USDA. The program is also an important component of the Department's and President Biden's vision to <u>Advance Racial Equity and Support for Underserved Communities Through the Federal Government</u>.

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to safe, healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America. To learn more, visit usda.gov.

## USDA Expands Wildlife Conservation with New Investments in Working Lands for Wildlife



The U.S. Department of Agriculture is expanding its work on wildlife conservation, leveraging a suite of voluntary, incentive-based tools. Leveraging resources of the Conservation Reserve Program and the <u>Inflation Reduction Act</u>, the five-year commitment includes significant funding and staff resources, focusing their delivery to working lands in key geographies across the country through a series of new Frameworks for Conservation Action. <u>See more details</u> in <u>Department's news release</u>

### **USDA Loan Assistance Tool Enhances Equity and Customer Service**

The U.S. Department of Agriculture (USDA) launched a new online tool to help farmers and ranchers better navigate the farm loan application process. This uniform application process will help to ensure all farm loan applicants receive equal support and have a consistent customer experience with USDA's Farm Service Agency (FSA) regardless of their individual circumstances.

USDA experiences a high rate of incomplete or withdrawn applications, particularly among underserved customers, due in part to a challenging and lengthy paper-based application process. The Loan Assistance Tool is available

24/7 and gives customers an online step-by-step guide that supplements the support they receive when working in person with a USDA employee, providing materials that may help an applicant prepare their loan application in one tool.

Farmers can access the Loan Assistance Tool by visiting <u>farmers.gov/farm-loan-assistance-tool</u> and clicking the 'Get Started' button. From here they can follow the prompts to complete the Eligibility Self-Assessment and start the farm loan journey. The tool is built to run on any modern browser like Chrome, Edge, Firefox, or the Safari browser, and is fully functional on mobile devices. It does not work in Internet Explorer.

The Loan Assistance Tool is the first of multiple farm loan process improvements that will be available to USDA customers on farmers.gov in the future. Other improvements and tools that are anticipated to launch in 2023 include:

A streamlined and simplified direct loan application, reduced from 29 pages to 13 pages.

An interactive online direct loan application that gives customers a paperless and electronic signature option, along with the ability to attach supporting documents such as tax returns.

An online direct loan repayment feature that relieves borrowers from the necessity of calling, mailing, or visiting a local Service Center to pay a loan installment.

#### **Background**

USDA provides access to credit to approximately 115,000 producers who cannot obtain sufficient commercial credit through direct and guaranteed farm loans. With the funds and direction Congress provided in Section 22006 of the Inflation Reduction Act, USDA is taking action to immediately provide relief to qualifying distressed borrowers whose operations are at financial risk while working on making transformational changes to loan servicing so that borrowers are provided the flexibility and opportunities needed to address the inherent risks and unpredictability associated with agricultural operations.

## More Than 1 Million Acres in Offers Accepted Through Conservation Reserve Program General Signup



Agriculture Secretary Tom Vilsack announced the U.S. Department of Agriculture (USDA) is accepting more than 1 million acres in this year's Conservation Reserve Program (CRP) General signup. This is one of several signups that USDA's Farm Service Agency (FSA) is holding for the program, and these results reflect the recognition the agricultural community give to CRP as a resource for climate-smart agriculture that helps promote plant and animal biodiversity as well as healthier soil. The signup's results include nearly 18,000 acres in lowa.

While offers for new land in this General CRP signup totaled about 295,000 acres nationwide, producers submitted re-enrollment offers for 891,000 expiring acres, reflecting the successes of participating in CRP longer term. The total number of CRP acres will continue to climb in the coming weeks once FSA accepts acres on the Grassland CRP signup, which closed May 26. Additionally, so far this year, FSA has received 761,000 offered acres for the Continuous CRP signup, for which FSA accepts applications year-round.

The number of accepted acres that are actually enrolled in General CRP will be decided later this year. Participating producers and landowners should also remember that submitting and accepting a CRP offer is the start of the

process, and producers still need to develop a conservation plan before enrolling their land on DATE, 2023. Each year, during the window between offer acceptance and land enrollment, some producers change their mind and ultimately decide not to enroll some accepted acres without penalty.

#### General CRP Signup

The General CRP Signup 60 ran from February 27 through April 7, 2023.

Through CRP, producers and landowners establish long-term, resource-conserving plant species, such as approved grasses or trees, to control soil erosion, improve soil health and water quality, and enhance wildlife habitat on agricultural land. In addition to the other well-documented benefits, lands enrolled in CRP are playing a key role in climate change mitigation efforts across the country.

In 2021, FSA introduced improvements to the program, which included a new Climate-Smart Practice Incentive to increase carbon sequestration and reduce greenhouse gas emissions. This incentive provides a 3, 5, or 10 percent incentive payment based on the predominant vegetation type for the practices enrolled – from grasses to trees to wetland restoration.

#### Other CRP Signups

Grassland CRP is a working lands program that helps producers and landowners protect grassland from conversion while enabling haying and grazing activities to continue. Lands enrolled support haying and grazing operations and promotes plant and animal biodiversity. Lands are also protected from being converted to uses other than grassland. This year's signup for Grassland CRP ran from April 17 through May 26.

Under Continuous CRP, producers and landowners can enroll throughout the year. Offers are automatically accepted provided the producer and land meet the eligibility requirements and the enrollment levels do not exceed the statutory cap. Continuous CRP includes the State Acres for Wildlife Enhancement (SAFE) Initiative, the Farmable Wetlands Program (FWP), and the Conservation Reserve Enhancement Program (CREP). Also available is the Clean Lakes Estuaries and Rivers (CLEAR) initiative. CLEAR30, a signup opportunity under that initiative, was originally piloted in twelve states but has since been expanded nationwide, giving producers and landowners across the country the opportunity to enroll in 30-year CRP contracts for water quality practices.

#### **More Information**

To learn more about FSA programs, producers can contact their local <u>USDA Service Center</u>. Producers can also prepare maps for acreage reporting as well as manage farm loans and view other farm records data and customer information by logging into their farmers.gov account. If you don't have an account, sign up today.

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### ISU Extension and Outreach Announces 2023 Farmland Leasing and Management Workshops

lowa State University Extension and Outreach is hosting multiple farmland leasing meetings during July and August at various times and locations throughout lowa. The annual meeting is offered to address questions that lowa land owners, tenants or other interested individuals have about leasing farmland.

Core components of the 2023 program will be land values and cash rent trends, land ownership and tenure, methods for determining a fair rental rate, the latest legal updates that impact farm leases and land ownership, and communication between tenants or landowners.

The recently released Iowa Farmland Ownership and Tenure Survey indicates 58% of Iowa farmland is leased, with the majority of farmland leases being cash rental arrangements. "The goal of these programs is to share resources and information with Iowa farmland owners and tenants and strengthen leasing relationships," says Ann Johanns, extension program specialist. "Improved communication and better understanding of the other party in lease negotiations creates stronger relationships that benefit Iowa agriculture across the state."

A 100-page workbook to compliment the program topics includes resources regarding land leasing agreements such as surveys, sample written lease agreement and termination forms, along with many other publications.

#### Find local options for meetings and webinars

The leasing meetings being held across lowa are facilitated by farm management specialists with ISU Extension and Outreach. A listing of the ISU Extension and Outreach county offices hosting meetings.

Participants are encouraged to pre-register for the location they plan to attend, walk-in attendants may have higher registration costs. To pre-register, call or e-mail the local County Extension Office host site.

Two virtual options are offered this year, a northeast lowa focused webinar, along with a statewide webinar. The webinar option in past years have been a welcome addition for out-of-state landowners, or those who are not able to attend a program in-person. Topics from the in-person leasing program will be presented by farm management specialists, with the opportunity to ask questions. Paid registrations have access to the live event, webinar recording and electronic version of the 100-page workbook.

8/25/2023 9:00 AM Northeast Iowa Webinar

8/29/2023 9:00 AM Statewide Webinar

The <u>Ag Decision Maker leasing section</u> provides useful materials for negotiating leases, information on various types of leases, lease forms and newly updated <u>Decision Tools</u>.



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