

Vermont FSA Newsletter - March 5, 2024

In This Issue:

- Dates to Remember
- Note from the State Executive Director
- USDA Reminds State Producers to File Crop Acreage Reports
- USDA Now Accepting Farm Loan Payments Online
- <u>USDA Packages Disaster Protection with Loans to Benefit Specialty</u>
 Crop and Diversified Producers
- Report Banking Changes to FSA
- Reminders for FSA Direct and Guaranteed Borrowers with Real Estate Security

Dates to Remember

04/15/2024	Agriculture Risk Coverage/Price Loss Coverage (ARC/PLC) Enrollment Deadline
03/15/2024	Application Deadline for Non-Insured Disaster Assistance Program (NAP) Coverage on Annual Crops, Hemp, and Spring Seeded Small Grains

Note from the State Executive Director

As I write this at the very end of February, we are entering the last part of another strange winter. Where I live in Addison County, it has been a winter of little snow and temperatures fluctuating wildly. Any snow that fell did not stay on the ground for too long, just a few days, before melting.

Sugaring season started early and is in progress now. All producers are wondering how long it will last. I have snowdrops flowering and daffodil green shoots starting to poke above ground.



The Dairy Margin Coverage, DMC, program has been reactivated with sign ups starting on February 28th, 2024, and going for 60 days until April 27th, 2024. Make sure you go to your county office, or call them, to initiate sign up for this very beneficial program.

Another important program to check into with your local county FSA office is NAP, Noninsured Crop Disaster Assistance Program. Application dates are very soon, but can vary for certain crops, so please check. NAP is a complex program that requires a lot of record keeping but those farmers who are diligent about doing that and purchasing the right, for them, level of coverage can get a good amount of coverage, as was seen during the 2023 summer flood event.

I wish you all a better crop year, knowing that many of you are starting to calve, lamb, kid or start plants in your greenhouses.

USDA Reminds State Producers to File Crop Acreage Reports

Agricultural producers in State who have not yet completed their <u>crop acreage reports</u> after planting should make an appointment with their U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) service center before the applicable deadline.

An acreage report documents a crop grown on a farm or ranch and its intended uses. Filing an accurate and timely acreage report for all crops and land uses, including failed acreage and prevented planted acreage, can prevent the loss of benefits.

How to File a Report

Acreage reporting dates vary by crop and by county. Contact your local FSA office for a list of acreage reporting deadlines by crop.

To file a crop acreage report, producers need to provide:

- Crop and crop type or variety.
- Intended use of the crop.
- Number of acres of the crop.
- Map with approximate boundaries for the crop.
- Planting date(s).
- Planting pattern, when applicable.
- Producer shares.
- Irrigation practice(s).
- Acreage prevented from planting, when applicable.
- Other information as required.

Acreage Reporting Details

The following exceptions apply to acreage reporting dates:

• If the crop has not been planted by the acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.

- If a producer acquires additional acreage after the acreage reporting date, then
 the acreage must be reported no later than 30 calendar days after purchase or
 acquiring the lease. Appropriate documentation must be provided to the county
 office.
- If crops are covered by the Noninsured Crop Disaster Assistance Program, acreage reports should be submitted by the applicable state, county, or cropspecific reporting deadline or 15 calendar days before grazing or harvesting of the crop begins.

Producers should also report crop acreage they intended to plant, but due to natural disaster, were unable to because of a natural disaster.

Prevented planting acreage must be reported on form CCC-576, Notice of Loss, no later than 15 calendar days after the final planting date as established by FSA and USDA's Risk Management Agency.

FSA offers continuous certification for perennial forage. This means after perennial forage is reported once and the producer elects continuous certification, the certification remains in effect until a change is made. Check with FSA at the local USDA Service Center for more information on continuous certification.

New Option to View, Print and Label Maps on Farmers.gov

Producers with an eAuth account linked to their USDA customer record can now access their FSA farm records, maps and common land units by logging into farmers.gov. A new feature will allow producers to export field boundaries as shapefiles and import and view other shapefiles, such as precision agriculture boundaries. This will allow producers to view, print and label their own maps for acreage reporting purposes.

Producers who have authority to act on behalf of another customer as a grantee via form FSA-211 Power of Attorney, Business Partner Signature Authority, along with other signature types, or as a member of a business can now access information in the farmers.gov portal.

Producers can learn how to use the farmers.gov Farm Records Mapping functionality with this <u>fact sheet</u> and these <u>video tutorials</u>.

More Information

Producers can make an appointment to report acres by contacting their local USDA Service Center.

USDA Now Accepting Farm Loan Payments Online

The U.S. Department of Agriculture (USDA) announced today that most farm loan borrowers will soon be able to make payments to their direct loans online through the Pay My Loan feature on farmers.gov in early February. Pay My Loan is part of a broader effort by USDA's Farm Service Agency (FSA) to streamline its processes, especially for producers who may have limited time during the planting or harvest seasons to visit a local FSA office; modernize and improve customer service; provide additional customer self-service tools; and expand credit access to assist more producers.

On average, local USDA Service Centers process more than 225,000 farm loan payments each year. Pay My Loan gives most borrowers an online repayment option and relieves them from needing to call, mail, or visit a Service Center to pay their loan installment. Farm loan payments can now be made at the borrower's convenience, on their schedule and outside of FSA office hours.

Pay My Loan also provides time savings for FSA's farm loan employees by minimizing manual payment processing activities. This new service for producers means that farm loan employees will have more time to focus on reviewing and processing new loans or servicing requests.

The Pay My Loan feature can be accessed at farmers.gov/loans. To use the payment feature, producers must establish a USDA customer account and a <u>USDA Level 2</u> <u>eAuthentication ("eAuth") account or a Login.gov account</u>. This initial release only allows individuals with loans to make online payments. For now, borrowers with jointly payable checks will need to continue to make loan payments through their local office.

FSA has a significant initiative underway to streamline and automate the Farm Loan Program customer-facing business process. For the over 26,000 producers who submit a direct loan application annually, FSA has made various improvements including:

- The Online Loan Application, an interactive, guided application that is paperless
 and provides helpful features including an electronic signature option, the ability to
 attach supporting documents such as tax returns, complete a balance sheet, and
 build a farm operating plan.
- The <u>Loan Assistance Tool</u> that provides customers with an interactive online, stepby-step guide to identifying the direct loan products that may be a fit for their business needs and to understanding the application process.

A <u>simplified direct loan paper application</u>, which reduced loan applications by more than half, from 29 pages to 13 pages.

USDA Packages Disaster Protection with Loans to Benefit Specialty Crop and Diversified Producers

Producers who apply for Farm Service Agency (FSA) farm loans will be offered the opportunity to enroll in the Noninsured Crop Disaster Assistance Program (NAP). NAP is available to producers who grow noninsurable crops and is especially important to fruit, vegetable, and other specialty crop growers.



New, underserved and limited income specialty growers who apply for farm loans could qualify for basic loss coverage at no cost.

The basic disaster coverage protects at 55 percent of the market price for crop losses that exceed 50 percent of production. Covered "specialty" crops include vegetables, fruits, mushrooms, floriculture, ornamental nursery, aquaculture, turf grass, ginseng, honey,

syrup, hay, forage, grazing and energy crops. FSA allows beginning, underserved or limited income producers to obtain NAP coverage up to 90 days after the normal application closing date when they also apply for FSA credit.

Producers can also protect value-added production, such as organic or direct market crops, at their fair market value in those markets. Targeted underserved groups eligible for free or discounted coverage include American Indians or Alaskan Natives, Asians, Blacks or African Americans, Native Hawaiians or other Pacific Islanders, Hispanics, and women.

FSA offers a variety of loan products, including farm ownership loans, operating loans and microloans that have a streamlined application process.

NAP coverage is not limited to FSA borrowers, beginning, limited resource, or underserved farmers. Any producer who grows eligible NAP crops can purchase coverage. To learn more visit fsa.usda.gov/farmloans.

Report Banking Changes to FSA

Farm Service Agency (FSA) program payments are issued electronically into your bank account. In order to receive timely payments, you need to notify your FSA servicing office if you close your account or if your bank information is changed for any reason (such as your financial institution merging or being purchased). Payments can be delayed if FSA is not notified of changes to account and bank routing numbers.

For some programs, payments are not made until the following year. For example, payments for crop year 2019 through the Agriculture Risk Coverage and Price Loss Coverage program aren't paid until 2020. If the bank account was closed due to the death of an individual or dissolution of an entity or partnership before the payment was issued, please notify your local FSA office as soon as possible to claim your payment.

Reminders for FSA Direct and Guaranteed Borrowers with Real Estate Security

Farm loan borrowers who have pledged real estate as security for their Farm Service Agency (FSA) direct or guaranteed loans are responsible for maintaining loan collateral. Borrowers must obtain prior consent or approval from FSA or the guaranteed lender for any transaction that affects real estate security. These transactions include, but are not limited to:

- Leases of any kind
- Easements of any kind
- Subordinations
- Partial releases
- Sales

Failure to meet or follow the requirements in the loan agreement, promissory note, and other security instruments could lead to nonmonetary default which could jeopardize your current and future loans.

It is critical that borrowers keep an open line of communication with their FSA loan staff or quaranteed lender when it comes to changes in their operation. For more information on borrower responsibilities, read Your FSA Farm Loan Compass.

Vermont Farm Service Agency

356 Mountain View Drive, Suite 104 Colchester, VT 05446

John Roberts, State Executive Director john.roberts2@usda.gov

> Phone: 802-658-2803 Fax: 855-794-3676

Addison County Office

Avery Williams, County Executive Director

802-771-3027

avery.williams@usda.gov

Mari Quesnel, Farm Loan Manager

802-771-3039

mari.quesnel@usda.gov

Caledonia/Essex County Office

Patricia Matte, County Executive Director

802-424-3146

patricia.matte@usda.gov

Ryan Howrigan, District Director 802-528-4160

Franklin/Grand Isle County Office

Luc Dupuis, Acting County Executive Dir

802-528-4161

ryan.howrigan@usda.gov

luc.dupuis@usda.gov

Rutland/Bennington County Office

Avery Williams, Acting County Executive Dir

802-775-8034

avery.williams@usda.gov

Chittenden/Washington County Office

Lawrence Parker, County Executive Director

802-497-5511

lawrence.parker@usda.gov

Windsor/Orange County Offices

Courtney LeCuyer, County Executive

Director

802-369-3170

courtney.lecuyer@usda.gov

Lamoille/Orleans County Offices

Heather Thomas, Executive Director

Orleans: 802-624-7016

Windham County Office

Courtney LeCuyer, County Executive

Director

Lamoille: 802-521-3002 (Tues.) heather.thomas1@usda.gov 802-369-3170 courtney.lecuyer@usda.gov

Angela Goodridge, Farm Loan Manager 802-624-7003 angela.goodridge@usda.gov

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).